

# INCOTERMS (xls)



	Any Mode or Modes of Transport						Sea and Inland Waterway Transport				
<b>INCOTERMS</b>	EXW	FCA	CPT	CIP	DAT	DAP	DDP	FAS	FOB	CFR	CIF
<b>2010</b>	Ex Works	Free Carrier	Carriage paid To	Carriage & Ins. Paid To	Delivered at Terminal	Delivered at Place (formerly DDU)	Delivered Duty Paid	Free Alongside Ship	Free On Board	Cost & Freight	Cost Insurance & Freight
<b>Change of Liability / Risk</b>	facility of seller	facility of seller / loaded			destination terminal / port	destination address	door consignee	terminal origin	terminal origin	terminal origin	terminal destination
<b>SERVICES</b>	Who Pays	Who Pays	Who Pays	Who Pays	Who Pays	Who Pays	Who Pays	Who Pays	Who Pays	Who Pays	Who Pays
Export Packing	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Marking/Labeling	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Block & Brace	A	A	A	A	A	A	A	A	A	A	A
Export Documents License AES EE	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Freight Forwarder Documentation	Buyer	Buyer	Seller	Seller	Seller	Seller	Seller	Buyer	Buyer	Seller	Seller
Inland Freight to Carrier	Buyer	B	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Origin Terminal Charges	Buyer	Buyer	Seller	Seller	Seller	Seller	Seller	Buyer	Seller	Seller	Seller

Vessel Loading	Buyer	Buyer	Seller	Seller	Seller	Seller	Seller	Buyer	Seller	Seller	Seller	
Ocean Freight / Air Freight	Buyer	Buyer	Seller	Seller	Seller	Seller	Seller	Buyer	Buyer	Seller	Seller	
Nominate Forwarder	Buyer	Buyer	Seller	Seller	Seller	Seller	Seller	Buyer	Buyer	Seller	Seller	
Marine Insurance	Buyer	C	C	Seller	C	C	C	C	C	C	Seller	
Unload Carrier	Buyer	Buyer	D	D	Seller	Seller	Seller	Buyer	Buyer	D	D	
Destination Terminal Charges	Buyer	Buyer	D	D	D	Seller	Seller	Buyer	Buyer	D	D	
Nominate OnCarrier	Buyer	Buyer	E	E	E	E	Seller	Buyer	Buyer	Buyer	Buyer	
Security Information Requirements	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	
Customs Broker Fees	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Seller	Buyer	Buyer	Buyer	Buyer	
Duties, Customs Fees, taxes	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Seller	Buyer	Buyer	Buyer	Buyer	
Delivery to Buyer Destination	Buyer	Buyer	E	E	E	E	Seller	Buyer	Buyer	Buyer	Buyer	
Delivery Unloading	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	
	A) Per Agreement in Contract											
	B) Seller arranges and loads pre-carrier and pays inland freight to "F" location											
	C) No Obligation											
	D) Charges paid by either Buyer or Seller Depending upon Contract of Carriage											
	E) Charges Paid by Seller IF Through BL or Door/Door to Buyer's Destination											